

"IT is Integral to all aspects of your company.
Therefore our business is to make your business run smoothly."
Robbie Smith MD, I-RAS Solutions



Customer Quotes

Case Study - A strategic co-sourced IT partnership Partnerships UK

1 The Client

PUK works solely with and for the public sector. The success of these partnerships is fundamental to the Government's investment and modernisation programmes. Partnerships UK is a Public Private Partnership which has an unique public sector mission:

"to support and accelerate the delivery of infrastructure renewal, high quality public services and the efficient use of public assets through better and stronger partnerships between the public and private sectors"

Partnerships UK (PUK), formed in 2000 out of HM Treasury, is a joint venture that bridges the gap between the public and private sectors, with a majority stake held by the private sector.

Dealing with multi-million pound contracts, PUK offers a blend of public and private sector commercial expertise combined with hands-on experience in the development and delivery of numerous Private Finance Initiative (PFI) and other Public Private Partnership (PPP) projects.

2 The Challenge

PUK rely heavily on state of the art, efficient IT systems to accomplish their business goals. They have a dedicated IT team but embrace co-sourced IT solutions to maximise their in house potential and take advantage of the knowledge and experience of other resources without the expense of additional internal team members.

The nature of their business requires constantly evolving strategies that encapsulate latest technology, with security and compliance being central. They require the confidence that their systems are effectively managed and monitored, whilst not being restricted on staff availability and experience.

PUK recognised the benefit of forging a partnership with a company capable of providing the high standard of IT support and service required to ensure its own solutions could be implemented and run as smoothly as possible. "We operate in an extremely demanding and aggressive marketplace," explains Mike Robinson, Chief Information Officer, PUK "it is essential that we profess a professional and dynamic image in order to retain our customer's confidence".

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Robbie Smith, Director, i-RAS Solutions explains "To be successful, we have to offer clients cost-effective solutions that increase business performance. A key factor in any successful project is operational effectiveness which is why we integrate our own technical support and service offering with our clients existing IT department."

3 The Result

i-RAS Solutions introduced effective ways to drive productivity across every aspect of PUK organisation; reducing costs, streamlining operations and increasing responsiveness.

Through co-sourcing PUK benefits from expert IT advice with the added confidence that their IT knowledge grows whilst protected by not being invested in any one individual.

Choosing i-RAS Solutions means PUK can tap into a team of highly qualified IT Specialists through a dedicated point of contact for all their queries. The relationship between i-RAS Solutions and PUK is one of true collaboration, with the two organisations working closely together to provide innovative and bespoke solutions to meet the ever changing face of modern business.